



1050 CONNECTICUT AVENUE, N.W.
10TH FLOOR
WASHINGTON, D.C. 20036
(202) 828-3210 TEL
(202) 828-3211 FAX
WWW.GLOBALINTERMEDIATION.NET

Press Release: February 2008, Washington, D.C.

Global InterMediation Grows Transnational Practice Firm Expands Resources for Settling Commercial Disputes Worldwide

While the global expansion of business has significantly increased the number of international disputes, there has been a big change in the way smart companies are settling them. That shift has put Washington, D.C.-based Global InterMediation at the forefront of organizations providing mediation as a cost-effective means for settling transnational commercial disagreements.

“Neither litigation nor arbitration provides a quick, inexpensive or painless way for businesses to resolve disagreements when the parties involved are from different countries,” said Global InterMediation co-founder and principal Duncan H. Cameron. “In fact both litigation and arbitration are typically costly, can take years to conclude, and tend to end with the virtual destruction of the business relationship. For these reasons, mediation is becoming increasingly popular in the business community, especially for corporations operating across multiple borders and disparate legal systems.”

Global InterMediation is strategically positioned to deliver mediation services to multinational companies that have disputes with other international businesses. Mr. Cameron and his partner and co-founder Gary P. Poon have formed a global network of mediators based in various regions of the world – from Central and South America to Asia and Continental Europe. To further expand its reach in Europe, it has recently added to its roster Carl Salans in Paris, France, Luca Barbero in Turin, Italy, Kaj Hobér in Stockholm, Sweden, and Jeremy Lack in Geneva, Switzerland.

“We think our international network of mediators would be an attractive alternative to corporations from two different countries that have unfortunately found themselves in a dispute with one another,” said Mr. Poon. “Our mediators are mostly international lawyers and have significant practical experience in resolving international disputes. In addition to English, many speak one or more local languages and have a thorough understanding of the legal cultures and traditions in their respective regions of the world.”

Indeed, when parties cannot even agree on where the dispute ought to be litigated, they can look to Global InterMediation to provide a neutral forum to help settle their disputes. With access to offices in over 60 countries, Global InterMediation can provide not only the best-suited mediator, but a neutral and convenient locale for the parties to settle their dispute.

Global InterMediation has further positioned itself by including in its panel of neutrals Parviz Saney, an expert on Middle Eastern and Islamic laws. Mr. Saney, formerly a practicing lawyer and professor of law in Tehran, now works in New York. “We are especially pleased to have Parviz Saney on our panel of highly qualified mediators,” said Mr. Cameron. “He will be a tremendous asset for the increasing number of business involving Middle Eastern and Islamic laws, cultures and contexts.”



1050 CONNECTICUT AVENUE, N.W.
10TH FLOOR
WASHINGTON, D.C. 20036
(202) 828-3210 TEL
(202) 828-3211 FAX
WWW.GLOBALINTERMEDIATION.NET

In addition to providing mediation services, Global InterMediation also provides training. It has added Nancy Stanley to its panel of mediators and appointed her Director of Training. Ms. Stanley was Chief Mediator for the District of Columbia Circuit for 18 years. She personally mediated and trained volunteers who have mediated hundreds of civil cases in U.S. District Court and the U.S. Court of Appeals in the nation's capital.

- - -

About Global InterMediation and Its Principals

Global InterMediation, PLLC, helps parties settle transnational commercial disputes through mediation. With a network of experienced mediators located around the world, the firm has a global reach that enables its clients to resolve their disputes at a convenient location with the help of a mediator who understands their culture and speaks their language.

Mr. Cameron earned his undergraduate degree from Harvard University; his law degree and his Ph.D. from Columbia University. In 1972, he co-founded the law firm Cameron & Hornbostel LLP in Washington, D.C. In his well-established legal practice, Mr. Cameron has represented clients in a wide variety of international business transactions, many of which involve Latin American countries, where he has lived and traveled extensively. He is fluent in Spanish.

Mr. Poon has a national and international legal and consulting practice. He practiced law with Arnold & Porter and formerly served as in-house counsel for PBS, a nationwide nonprofit media organization. A graduate of Williams College, he received his law degree from The Boston University School of Law and holds a Masters of Law degree in banking law. He speaks Cantonese fluently.

- - -

For more information, contact Jamie Moss, newsPRos, 201-493-1027

